

HUBBARD COMMUNICATIONS OFFICE  
Saint Hill Manor, East Grinstead, Sussex

HCO POLICY LETTER OF 9 DECEMBER 1969R  
ISSUE II

Revised 27 March 1978

Remimeo  
Div 2s  
Div 6s

(Cancels HCO PL 23 May 1968 Revised  
10 September 1968, same title.)

IMPORTANT

PURCHASING FROM PUBS ORG

Hereafter, ALL ORGS must purchase books and standard stock items from Pubs Org for cash. No credit will be extended.

All previous discount systems are cancelled.

Any order for more than 25 of any one book or item except tapes, E-Meters and films, receives a 50% discount plus postage or freight costs.

Any order for less than 25 of one item except tapes, E-Meters and films receives a 10% membership discount.

This arrangement also applies to FRANCHISE HOLDERS.

If book supplies in an org drop below good dissem require the HCO ES will be removed, if new stocks are not in transit.

HCO Book Account Pol Ltr is restored . . . .

No book, meter, etc monies are subject to allocation of percentile and must be kept separate as is foremost dissem lin Books must be subsidized by adding reserve monies to HCO Book Account from time to time.

All special arrangements, Policy Letters, orders, EDs, arbitraries or rumours or despatches on the subject of books a meter orders and payments are cancelled.

. . . Insignia comes under this same policy.

. . . Film, meter and tape prices remain as established by Pubs Org.

L. RON HUBBARD  
FOUNDER

Revision assisted  
by CS-5

LRH:JE:sb  
Copyright (c), 1978  
by L. Ron Hubbard  
ALL RIGHTS RESERVED